



**Barrières au Développement du Fret Ferroviaire Transmanche Séminaire CIG 9 Octobre 2014** 

**Eurotunnel Group: innovative transportation, responsible transport** 

### **Efforts de Développement Eurotunnel efforts for cross-Channel Rail Freight**

- Introduction of Cross-Channel Open Access in 2007
  - simplified toll per train with equality of access for all RUs
  - guaranteed open access to frontier essential services at efficient cost
  - price freeze on CT tolls from 2007 to 2013 (-16% vs. inflation)
- Intervention at Frethun to ensure efficient Open Access
  - EP offering ground OA services since Fret SNCF exit in 2007
  - ET intervention to remove RFF Security Surcharge in 2014
  - further efforts to develop SLAs for efficiency & Customer trust
- ETICA incentive to boost development of new services
  - launched 2013 to assist start up costs of new intermodal services
  - extended in 2014 to 5 new categories of traffic & open until 2018
  - reinforced with 25% reduction in night-time tolls & 5 year freeze
  - ET objective to double rail freight to 5000 trains/year by 2018
- Traffic growth objectives require removal of non-tariff barriers
  - ET efforts are delivering double-digit growth in CT Rail Freight
  - Eurotunnel keen to participate in discussions with stakeholders to resolve barriers to development

# Barrières au Développement Identification of top 10 BaD

- Top 10 Barriers against Development of CC RF:
  - 1. Restricted UK loading gauge (Kent CT Route)
  - 2. Technical differences/restrictions (other Member States)
  - 3. Non-standard electrification on Kent CT Route (loco)
  - 4. Cost & disruption of security inspections at UK frontier
  - **5. Scarcity of UK paths to Midlands & Northwest (WCML)**
  - 6. UK domestic network focus on deep sea vs. EU freight
  - 7. Reliability issues from strikes & path cancellations (FR)
  - 8. Negative media coverage on perceived difficulty/cost
  - **9. Non-authorisation in France of specialist loco** (C92)
  - 10.Unavailability of UK specialist wagons (automotive, ...)



### Barrières au Développement BaD.1 - Restricted UK loading gauge

#### Kent Channel Tunnel Route

- essential for access to WCML for Midlands & Northwest
- used for >90% of CT markets & traffic
- offers capacity for over 70 trains/day (>35paths/day each way)
- remains limited to smaller UK gauge (W9) vs. CT (>UIC-C)
- requires low platform wagons and/or smaller boxes

#### Impact 1: reduced number of containers

- loading inefficiency of low platforms wastes 20% of capacity
- loss of revenue = -2500€/train (UKFR) to -5000€/train (UKIT)
- over 20 years of Fixed Link = 200M€ of lost revenue for RUs

### Impact 2: reduced size of container/swap body/trailer

- W9 only allows S32 swap body on 945mm deck, S44 on 825mm
- standard S45 not allowed except by special individual authorisation
- standard piggyback P400 market closed for Channel Tunnel
- high cube boxes only allowed to East-London via HS1

#### Impact 3: increased cost of wagons

- leasing cost of Megafret wagon >40% higher than standard wagon
- increased cost = +500€/train to +1000€/train for RUs



### **Barrières au Développement BaD.2 – Other technical differences/restrictions**

#### Train length restrictions

- EU standard = 750m
- Fixed Link = 750m
- Germany = 600m (=> loss of 25% extra)
- Italy = 550m (=> loss of 36% extra)
- Spain = 400m (86%, but longer on certain lines, or coupled at border)
- Impact: shorter trains = reduced number of containers
  - depending on length limits, capacity loss ranging from 20% to 40%
  - loss of revenue for -20% capacity = -2500€/train to -5000€/train
- Maximum tonnage restrictions
  - limits on Alpine crossings depend on gradient & number of locomotives
  - limits on other networks depending of nb. locomotives & performance



### Barrières au Développement BaD.3 - Non-standard electrification of Kent CTR

- Kent Channel Tunnel Route 750V DC electrification
  - Fixed Link & HS1 electrified at 25kV AC 50Hz OHC standard
  - main electrification in South-East UK network is 750V DC 3<sup>rd</sup> rail
  - requires specially adapted locomotive for very unique system
  - only Class 92 specially designed for this supply (& other standards)
  - standard TSI locomotives authorised in Fixed Link since 2012
  - only Kent CT route electrification prevents use of standard TSI locos
- Impact 1: additional cost of locomotive
  - additional purchase/leasing cost +25% for 750V DC capability
  - additional cost for original Class 92 fleet = +23M€ (=46 x 500k€)
  - additional leasing cost = +300€/train to +600€/train (1xC92/2xC92)
- Impact 2: additional cost of operations cross-border
  - short routes from UK to Northern France (Lille) require traction change
  - highly inefficient use of 2 traction units & loss of time at border
  - additional operating cost = +1200€/train or >+50€/box
- Impact 3: other impacts on market
  - specialised fleet now 20 years old into 30 year life
  - => risk of obsolescence & non-renewal => all diesel through Kent 2024?
  - lack of standard locos is a deterrent to CT traction market entry



### **Barrières au Développement BaD.4 - Cost & disruption of UK frontier security**

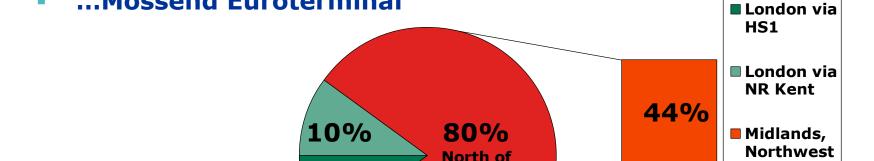
- Frethun security surcharges & frontier costs
  - RFF compulsory security surcharge of 600€/train introduced in 2012
  - ET intervention in 2014 allowed removal of 600€/train RFF surcharge
  - SNCF catenary earthing surcharge of 1000€/train top-loaded wagons
  - no assistance from authorities for Frethun Frontier costs on ET & RUs
  - extreme pressure on resources at Frontier from clandestine crisis
- Frethun yard disruption
  - zero closure for RU industrial action since EP arrival in Nov-2007
  - RFF subcontractor strike = 1 week closure of frontier yard (Feb-2014)
  - RFF catenary reconfigurations = multiple night closures of frontier
  - need to develop SLAs for security interventions by Douanes
- Costs & disruption from avoidable Dollands Moor stops
  - DM stop superfluous for non-stopping trains from secure terminals
  - requirements can be satisfied through ad-hoc stops
  - Terminal vetting process ("directions") should be fast & efficient



# **Barrières au Développement BaD.5 - Paths to Midlands & Northwest (WCML)**

- Midlands & Northwest are main markets for CT intermodal
  - Daventry, Hams Hall...
  - Trafford Park, Widnes...

... Mossend Euroterminal



10%

- Need for development of through paths via WCML through Kent CT Route to the Fixed Link
  - small available reserve to accelerate development timeframe

London



& Scotland

Northeast

■ West (Wales)

22%

14%